

# **Microsoft Services Catalog**

Security and Al Solutions for the Modern Enterprise

# Unlock Possibilities with 6 New Digital Transformation Services

#### WHY WESTPOLE?

At **WESTPOLE**, part of the Prodware Group, we partner with you to drive digital transformation. Our expertise in cloud, cybersecurity, managed services, and digital workplace solutions helps organizations master the complexities of modern business. Through innovative, impactful services, we enable resilience, efficiency, and sustainable growth → empowering your journey toward a secure and successful future.



#### **MODERN SECURITY FOR MODERN BUSINESS:**

Security today goes far beyond firewalls, it's about controlling access, protecting data across every device and application, and ensuring business resilience. At **WESTPOLE**, we're taking this mission even further. Our new service offerings expand our capabilities to help you accelerate innovation, enhance protection, and achieve sustainable growth. Each service is designed to tackle modern security challenges  $\rightarrow$  from safeguarding hybrid work environments and optimizing cloud infrastructures to enabling intelligent operations and future-ready digital experiences.

Discover how our M365 Security and next-gen services keep your business secure.



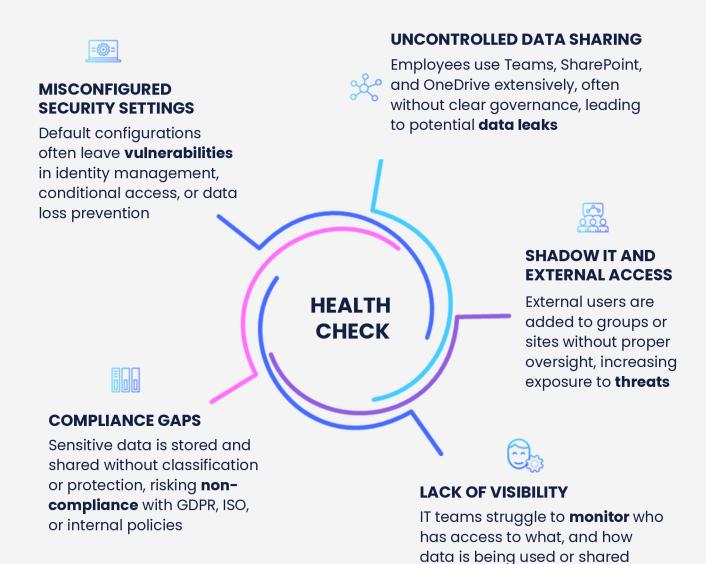
# Explore Our New Catalogue

7

<b>(</b>	Health Check 365	4
6	Manage & Protect 365	6
$\odot$	SmartSecure Move	8
S	CyberAware Essentials	10
	Care & Support	12
AI	Al Context Hub	14
<b>©</b>	Contact Us	16

# **Health Check 365**

Microsoft 365 enables collaboration — but without strong security, it can lead to major risks.



WESTPOLE's **Health Check 365** combines a powerful in-environment analysis tool with a focused workshop to deliver a **detailed risk report** and a clear, prioritized **action plan**. The result is secure, efficient, and **productive collaboration**, empowering teams to work freely **without compromising security** 

# Control and protect your digital workspace:



- Comprehensive assessment of your Microsoft 365 environment
- Focus on security, compliance, and collaboration
- Identifies:
  - Who has access to what
  - How data is shared
  - Vulnerabilities across Teams,
     SharePoint, OneDrive, and more

#### Analyze, detect and recommend: 餐



- Provides clear, actionable insights and expert recommendations
- Helps protect sensitive data and strengthen security posture
- Supports regulatory compliance
- Empowers IT teams with visibility and management tools
- Enables secure, efficient, and productive collaboration





# Manage & Protect 365

Management and protection of Microsoft 365 tenants reduces risks, controls costs, minimizes IT distractions, and bridges expertise gaps — so your organization can focus on driving the business forward.

## SECURITY RISKS ARE REAL AND GROWING



•No proper configuration = M365 tenants exposed to **phishing**, **ransomware**, & **data leaks** 

•Lack of MFA, conditional access, or DLP policies = **vulnerable** business

 Compliance failures can lead to fines, legal exposure, and reputational damage

## NO BACKUP MEANS NO RECOVERY



- •Deleted emails, files, or Teams messages may be irretrievable after retention limits or after an infrastructure incident
- Accidental deletions or insider threats can wipe out critical business data
- •Without backup, business continuity is at serious risk

## UNPREDICTABLE COSTS & HIDDEN DOWNTIME



- •Emergency fixes, data recovery, & compliance audits = expensive & disruptive
- •Downtime from misconfigurations/attacks can **paralyze operations**
- •Lack of SLAs = no guarantees on response times or resolution



# IT DISTRACTION HURTS YOUR BUSINESS

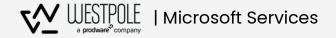


- Internal teams are often overwhelmed/underqualified to manage M365 securely
- Valuable time is lost on troubleshooting, updates, & user support
- •Strategic **projects** are **delayed** because resources are tied up in operational IT

## LACK OF EXPERTISE (COSTLY MISTAKES)



- •Mismanaged licenses lead to overspending or underutilization
- •Poor governance results in data sprawl, shadow IT, & security gaps.
- •Missed feature updates & roadmap changes mean falling behind competitors



#### **THE POWER BEHIND MANAGE & PROTECT 365**



#### **Protects your tenants:**

- Strengthens security, governance, and compliance across Microsoft 365 tenants
- Ensures consistent oversight and operational resilience





- Provides strategic insights to align Microsoft solutions with your goals
- Ensures continuous monitoring for optimal performance and resilience

#### **OUR PROPOSAL**

Securing, governing, and supporting your Microsoft 365 environment

# Security & threat protection

Identity & Access
Management, Threat
Detection & Response,
Communication tools,
Endpoint Management
control

# Data protection & compliance

Providing information on protection and regulatory compliance

## Back up & business continuity

Implementing back-up strategy including recovering and restoring data

#### User awareness (Optional)

Setting up training and phishing campaigns





# **SmartSecure Move**



**OVERBURDENED IT** 

Daily app and device

**COMPLEX SECURITY &** 

Manually enforcing security

and compliance risks

policies leads to inconsistencies

COMPLIANCE

MANAGEMENT

management tasks stretch

IT teams beyond capacity

**RESOURCES** 

Modern application and device management — including BYOD — introduces new layers of complexity and increases vulnerability risks that demand smarter security strategies.



#### **INCONSISTENT APP DEPLOYMENTS**

Customers face difficulties ensuring secure and **uniform** app installations across all devices



#### **MANUAL UPDATES** & PATCHING

Updating applications manually is **time** consuming and prone to **human error** 



#### **SECURITY VULNERABILITIES**

Lack of automated security scans & patching increases exposure to cyber threats



#### **DEPARTMENT-SPECIFIC NEEDS**

Diverse teams require tailored software profiles, complicating standardization



#### LIMITED SOFTWARE **VISIBILITY**

IT teams lack centralized insight into applications and their versions



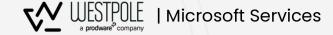
SmartSecure Move offers seamless deployment of Intune MDM & MAM



# **CyberAware Essentials**

Since human error causes 90% of security incidents, educating employees with cyber awareness is necessary. Knowledge transforms your people into your first line of defense.





Building a Culture of Cyber Awareness to Reduce Human Errors



#### **BUILD A CULTURE OF SECURITY**



- Phishing Simulations
- Engaging Cybersecurity Training

Create awareness and habits that stick through interactive learning experiences

#### **CONTINUOUS STRATEGY OPTIMIZATION**



- Regular IT & HR Support
- Monitoring & Analysis

We don't stop at implementation, we evolve your strategy with ongoing insights

#### **TARGETED & PERSONALIZED LEARNING**



- User-specific Campaigns
- Adaptive Training Paths

Tailored content ensures relevance and maximizes impact across all user profiles

#### **MEASURABLE PROGRESS & RISK REDUCTION**



- Progress Tracking
- Resilience Building

Track improvements and reduce risk with data-driven insights and reporting



Clear View of User Risk Levels





Engaging,
Evolving Content



Modern, User-Friendly Platform



# Care & Support

Limited IT experience, lack of coverage, and inadequate tools lead to slow issue resolution, inconsistent support, and reduced productivity.



#### LIMITED IT EXPERTISE

One or few people may be responsible for everything: from troubleshooting printers to managing cybersecurity

- Slow issue resolution
- Inconsistent support quality
- Burnout for internal IT staff



#### **EMPLOYEE FRUSTRATION** & PRODUCTIVITY LOSS

- Slow or inconsistent support leads to frustrated staff who waste time trying to fix issues themselves
- This impacts morale and reduces overall efficiency

Support is usually limited to business hours, with no backup during absences or peak demand

LACK OF COVERAGE & AVAILABILITY

- **Delays** in resolving urgent issues
- Frustration among employees
- Reduced productivity



## **INADEQUATE TOOLS &**

Lack proper ticketing systems, remote support tools, or monitoring platforms

- Poor visibility into recurring issues
- No prioritization of support requests
- **Inefficient** workflows

#### **HIDDEN COSTS & DOWNTIME**

- Internal teams often lack the tools to monitor systems and security proactively, leading to frequent downtime
- Every minute of disruption can cost thousands in lost productivity and revenue



Our Care & Support offering provides fast, reliable assistance, specialized expertise, and robust continuity and backup — ensuring your environment remains secure 24/7

#### **CORE SERVICES**

#### **Fast & Reliable Support**

- Dedicated helpdesk
- Clearly defined SLAs
- Covers everything from hardware fixes (e.g. printer repairs) to cyber threat response

## SPECIALIZED EXPERTISE

#### **Domain-Specific Roles**

- Each request handled by experts
- Efficient solutions that reduce downtime
- Keeps teams focused on what matters most

## CONTINUITY & BACKUP

#### 24/7 Secure Environment

- Support tailored to your schedule: 24/7 or business hours
- Backup systems ensure uninterrupted service

#### **CUSTOM FIT**

#### **Tailored Support Plan**

- Adapted to your organization's needs
- Ensures alignment with internal workflows and priorities

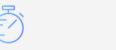




Continuity & Backup



Specialized Roles, Not Generalists



Fast & Reliable Support



Professional Ticketing System



# **Al Context Hub**

Al Context Hub is an industry-leading, customizable multi-agent engine that connects and analyzes data from both internal and external sources, adapting to your business needs and automating processes. While Copilot offers a solid foundation for Al assistance, Al Context Hub takes it a step further, delivering deeper integration and intelligence.



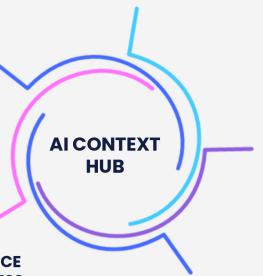
#### **TEAMS ARE OVERWHELMED BY** FRAGMENTED DATA

Valuable information is scattered across emails, chats, documents, and systems-making it hard to find, connect, and act on insights



#### AI TOOLS ARE UNDERPERFORMING **DUE TO LACK OF CONTEXT**

Without access to the right business data, Al assistants like Copilot deliver generic or incomplete answers, reducing trust and adoption





#### **DECISION-MAKING IS TOO SLOW FOR TODAY'S** MARKETPLACE

In a fast-changing environment, delays in accessing and interpreting data can cost opportunities and slow down innovation



#### **SECURITY AND GOVERNANCE CONCERNS BLOCK PROGRESS**

You need to empower Al without compromising data protection, compliance, or visibility into how information is used



#### **EMPLOYEES SPEND TOO MUCH TIME SEARCHING, NOT ACTING**

Instead of focusing on strategic tasks, your teams waste time navigating systems and manually compiling information





More likely leaders see Al **adding value**, not replacing jobs



Of employees want to delegate part of the **workload** to Al



Of companies consider
Al would **improve** their
competitiveness

### **OUR PROPOSAL**

Al Context Hub is designed to aggregate and contextualize data, creating a solid foundation for smarter decision-making, deeper insights, and truly connected collaboration

#### WHAT IS AI CONTEXT HUB?

#### A Fully Flexible Generative AI App



- Multi-agent engine that goes beyond simple assistance
- Understands complex data
- Automates processes end-to-end
- · Adapts to any business or industry

#### **SEAMLESS INTEGRATION**

#### **Designed for Adaptability**



- Connects with internal and external data sources
- Integrates with various business applications
- Enhances workflows with intelligence and efficiency

#### **TAILORED DEPLOYMENT**

#### **Tailored Deployment**



- We align with your business needs
- Analyze your data sources
- Deploy a customized version of AI Context Hub
- Tailored to your specific objectives

#### **SECURE & SCALABLE HOSTING**

#### **Secure & Scalable Hosting**



- Hosted on a secure, high-performing cloud platform
- Delivers advanced AI capabilities
- Ensures strong data protection





### **ARE YOU READY TO FUTURE-PROOF YOUR BUSINESS?**

# Partner With Us





Health Check 365 Manage & Protect 365 **SmartSecure Move** CyberAware Essentials

Care & Support Al Context Hub

#### **Cédric Minne**

Team Lead Modern Workplace

- +32 (0) 497448656
- cminne@prodware.be

#### **Manuel Adan-Montes**

**Presales Architect Managed Services** 

- +32 (0) 3 545 09 04
- m.adan.montes@westpole.be

